



EDGE TECH

PRODUCT SUITE

Edge Tech is the global leader in RPA & Intelligent Automation advisory and talent services. We're experts that can provide you with both permanent and contract RPA & Intelligent Automation professionals.

Through our singular focus and commitment to RPA & Intelligent Automation, we'll consistently deliver the best people for your team or project.

It has never been harder to find the best talent, which has left traditional recruitment agencies struggling to meet demand.

However, at Edge Tech we're blending our investment in technology with our proud history of candidate nurturing and relationship building. Our specialised approach is unique and a powerful alternative to the traditional agency the market has to endure.

We manage risk, take full accountability, deliver project work and comfortably fill the gap between a traditional recruitment agency and consultancies.

To help our clients understand the full spectrum of service offerings, we have developed a specialised product suite as a guide. Our Founders, Harrison, Ollie and Will, have always found new innovative ways to challenge the status quo, deliver real outcomes and genuine long-lasting relationships.



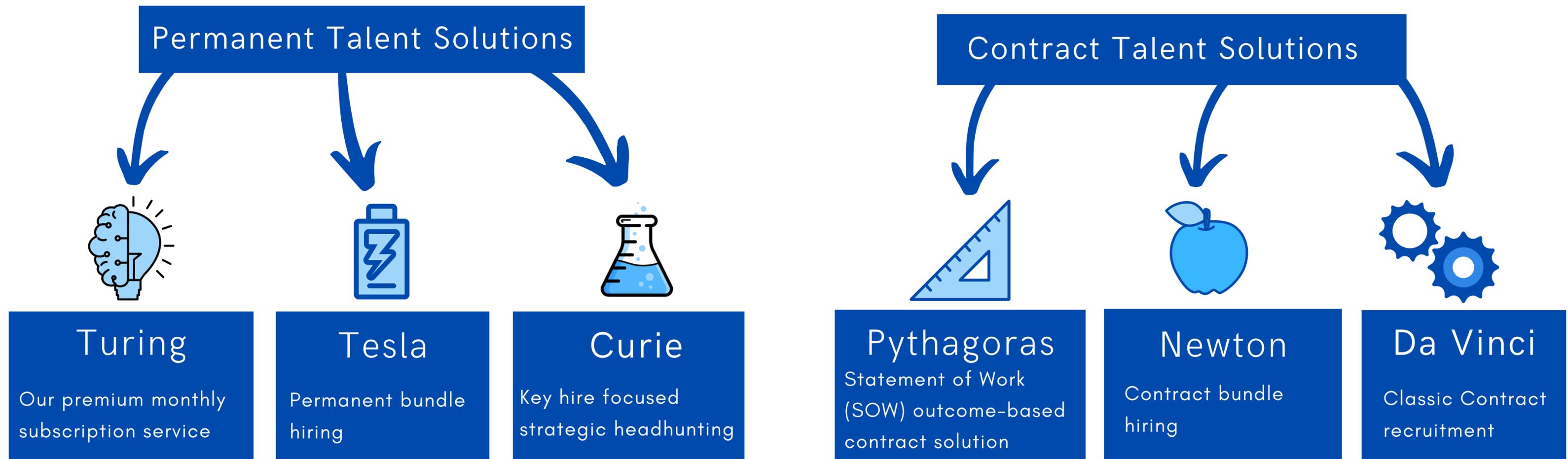
Product Outline

Deploying high-calibre professionals into business-critical roles takes extraordinary dedication in a niche tech market. At Edge Tech, we do this every day across technology & data and transformation & change.

We're committed to ensuring we consistently deliver the best people for your team or project. We help you to source the key talent you need to transform and elevate your technical capabilities, ensuring our product services meet the demands of your business requirements.

We manage risk, take full accountability, deliver project work and comfortably bridge the gap between traditional recruitment agencies and consultancies. To help you understand the full spectrum of our service offering, we have developed a product suite as a guide. Our products, named after the world's famous innovators of their time, have been designed to reflect the first-class services we have engineered.

Whatever your requirements, we have a product that will match your business and talent needs.



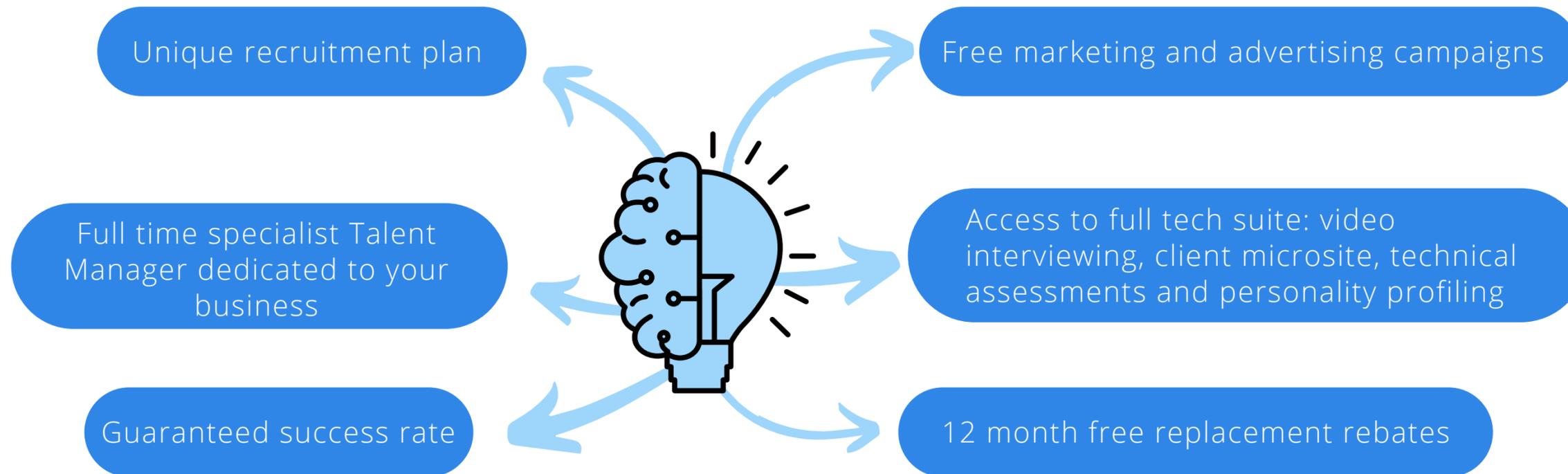
Turing

Unlimited hires, ultimate growth

We've cracked the code for recruitment. This is the pinnacle of recruitment solutions, promising unlimited hires and a 100% success rate.

A game-changing talent package, Turing, is a monthly subscription model with a 90-day rebate guarantee. You also receive access to a full tech suite and talent vault, with our experts visiting your site four days per month.

The benefit of an internal recruitment team combined with our industry knowledge embedded in your teams on a flexible basis, to ensure the best cultural matches and outstanding recruitment experiences for both talent and companies.



Benefits

- £200k+ average annualised savings
- 65% time-saving efficiency
- An alternative to or aligned with TA
- 98% hiring success
- 100% service retention
- Increased employee attraction

Fees

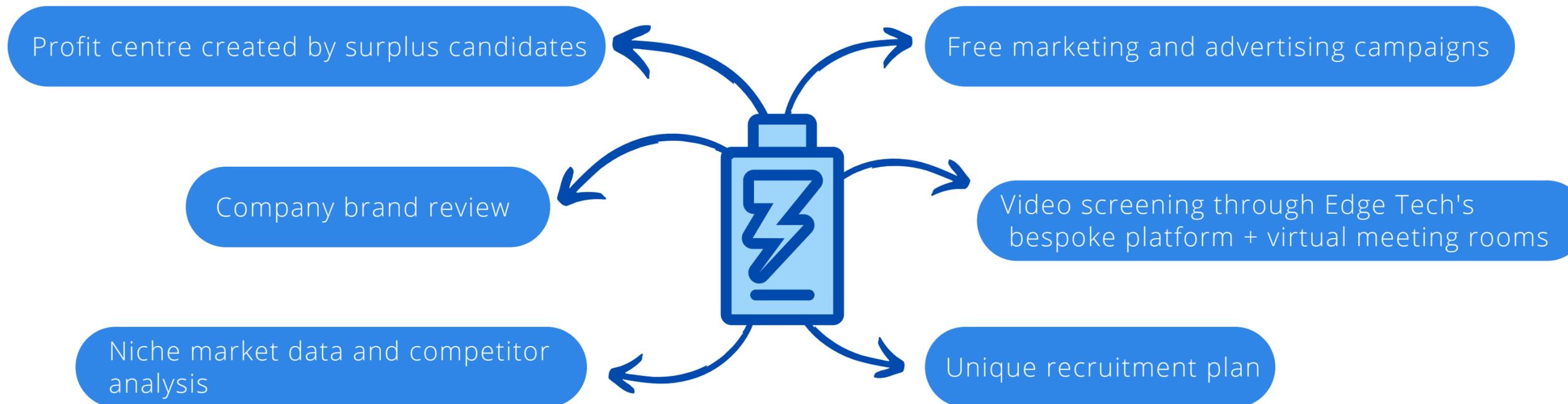
- Fixed subscription price based on specific needs of hiring
- Minimum 6 month term with break clauses
- Agreed number of hires per month

Tesla

Multiple permanent hires

Recharge your recruitment. Our enterprise product, Tesla, is used by our clients who require four or more professionals with a similar skill set over a rolling 12 months. A discount is given to reflect the volume of hires required. Therefore, you benefit from the premium service, Curie, but at significantly reduced fees.

As an added bonus, we share the spoils of our recruitment efforts to provide you with a new revenue stream - allowing you to transform your recruitment overhead into a profit centre. Any candidates sourced directly that are rejected, which Edge Tech take to market, you share in 10% of any fees generated.



Benefits

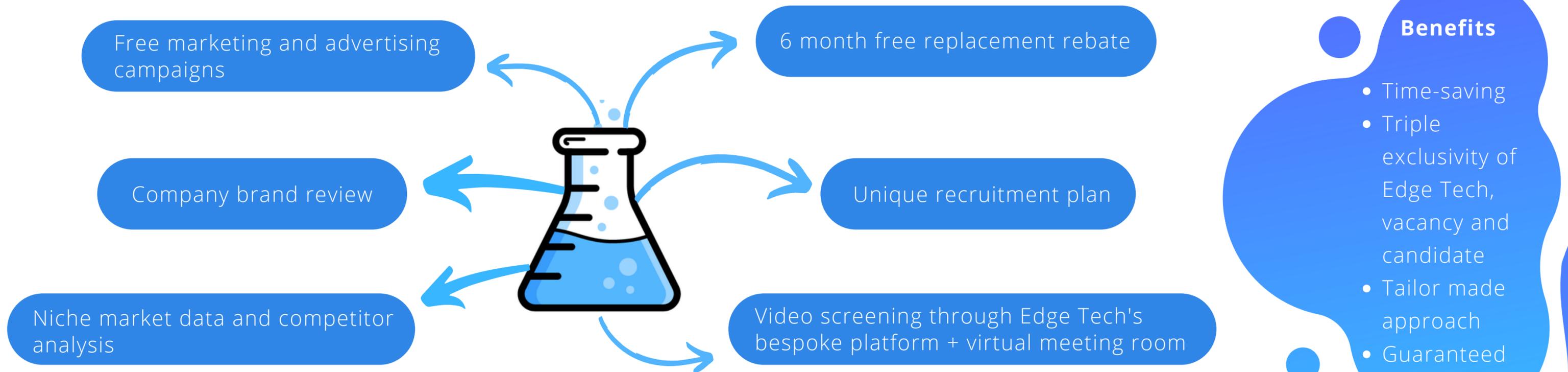
- Cost reduction based on volume hiring
- Time-saving
- Talent pooling
- Transform your recruitment overhead

Curie

Key hire strategic headhunting service

Let us "Curie" your recruitment problems. Our premium solution, Curie, is designed for your mission-critical roles while minimising risk. Nothing is left to chance; we blend our technology and recruitment methods with your organisation to secure the most in-demand and rare talent.

In fact, we're so confident of the professionals we place via Curie, we'll replace the person free of charge after six months if you're not satisfied. It's an approach which allows us to work with the top 5% of talent in our chosen sectors. A reassuring fact, considering a senior replacement costs x4 basic salary to replace (Glassdoor 2020) plus the associated reputational damage, this can cause.



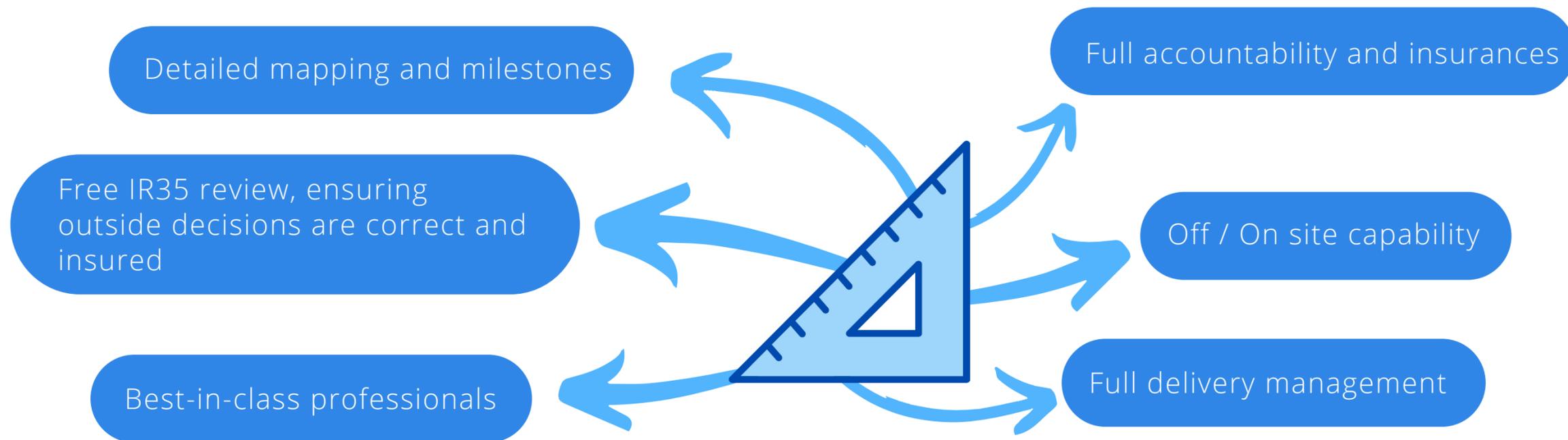
Pythagoras

Outcome-Based Contract Solution

Approach recruitment from the right angle. There is significant and growing demand for companies to outsource discrete projects rather than add extra expensive headcount.

Edge Tech's Pythagoras product offers companies significant flexibility, and as a talent partner solution there is a significant saving compared to traditional consultancies. Typical problems the solution solves:

- Transformation of a function
- Expensive vendor professional services
- Bids into new markets
- Rotation/Inconsistency of vendor resources on projects



Benefits

- Greater value than expensive consultancies
- Access to skills and expertise not available in the general market
- Share of risk

Fees

- Based on either T&M, milestones or a combination of the two
- Project contingency parameters built in
- Additional work rate carded
- Typically, 46% cheaper than consultancies

Newton

Contract bundle hiring

Let the best candidates fall into your lap. If you require multiple people for project work, then Newton is the most cost-effective and time-saving product for you. The use of contractors is multiplying year-on-year with a pool of the best professionals often choosing to enjoy the variety and flexibility of this life. This approach means it's essential to build a channel to engage with a flexible workforce, even if you haven't before.

Our Newton model provides you all the efficiencies and benefits of contractors but in a cost-effective way.

Dedicated account management

Unlimited replacements

Free IR35 review, ensuring outside decisions are correct and insured

Video screening through Edge Tech's bespoke platform + virtual meeting room

Trial start model, so no interview required

Edge Tech Associates Programme

Benefits

- Cashback*
- Premium service plus volume discount
- Cost efficient
- Time saving
- Skills at scale on demand

Investment

*Our unique cash back option based on a % of our margin dependent on the average runners per month; between 5-30% paid quarterly on all invoices paid on time

Da Vinci

Classic contract delivery

Make your recruitment a masterpiece. Every technology project has a fluctuating pipeline of deadlines and demands to be met and team absences to accommodate. For this reason, we've built the Da Vinci product with a talent bench of professionals ready to be deployed at short notice through a model that overcomes all the usual learning curves to seamlessly support your project. It's designed to ensure resources benefit your projects in the quickest time, so that onboarding of professionals onto your project is minimised.

Readily available security cleared candidates

Free IR35 review ensuring any outside decisions are correct and insured

Access to Edge Tech's Associate Programme

24/7 hotline

Unlimited switch-on switch-off resource service

Pay as you go with no hidden costs

Benefits

- Time saving
- Extremely agile
- Cost effective

Investment

- Super competitive for a world-class solution
- Discounts for retainers and prompt payments

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